

SEI SOUTH AFRICA



# Offshore investment management specialists.

Global solutions designed to meet the needs  
of South African investors.

**For financial institutions and professional investors —this is a marketing communication.**

# **Building brave futures<sup>®</sup>**

We help our clients stay ahead of change with technology and investment solutions that connect the financial services industry.

# Our global offering.

From our industry reach to our talent and community impact, we've been building and delivering solutions for more than 55 years.

## What we do

We are a distinctive asset manager. Founded in 1968 as 'Simulated Environments Inc.', our heritage and continued growth in financial technology sets us apart from competitors. Today, our solutions address three critical client needs:



### Technology

From the front to back office, we've developed end-to-end platforms for wealth and investment management, delivered as flexible outsourced infrastructure solutions that include processing, network, and cybersecurity services.



### Operations

By assuming full responsibility for back- and middle-office operations, we relieve clients of the day-to-day responsibilities that can negatively impact their productivity.



### Asset management

We offer goals-based advice, customised wealth management solutions, and outsourced investment management services constructed to help clients achieve their personal, business, and investment objectives.

Rather than helping a client solve one piece of the puzzle, we take a broader view of their needs and then look across our company to assist them in addressing multiple challenges.

#### AT A GLANCE

### SEI overview

**\$1.7T** AUM/AUA

approximately US\$1.7T  
AUM/AUA

**45**

of the top 100 global  
investment managers  
are clients



One of few offshore  
managers with a local  
presence and Broad-  
Based Black Economic  
Empowerment (B-BBEE)  
accreditation (Level 3  
Contributor status)\*

**5,000+**

employees globally

**25+**

years' experience serving  
South African investors

Source: SEI, as at 30 June 2025.

\*B-BBEE status valid for the 12-month period to 2 March 2026.



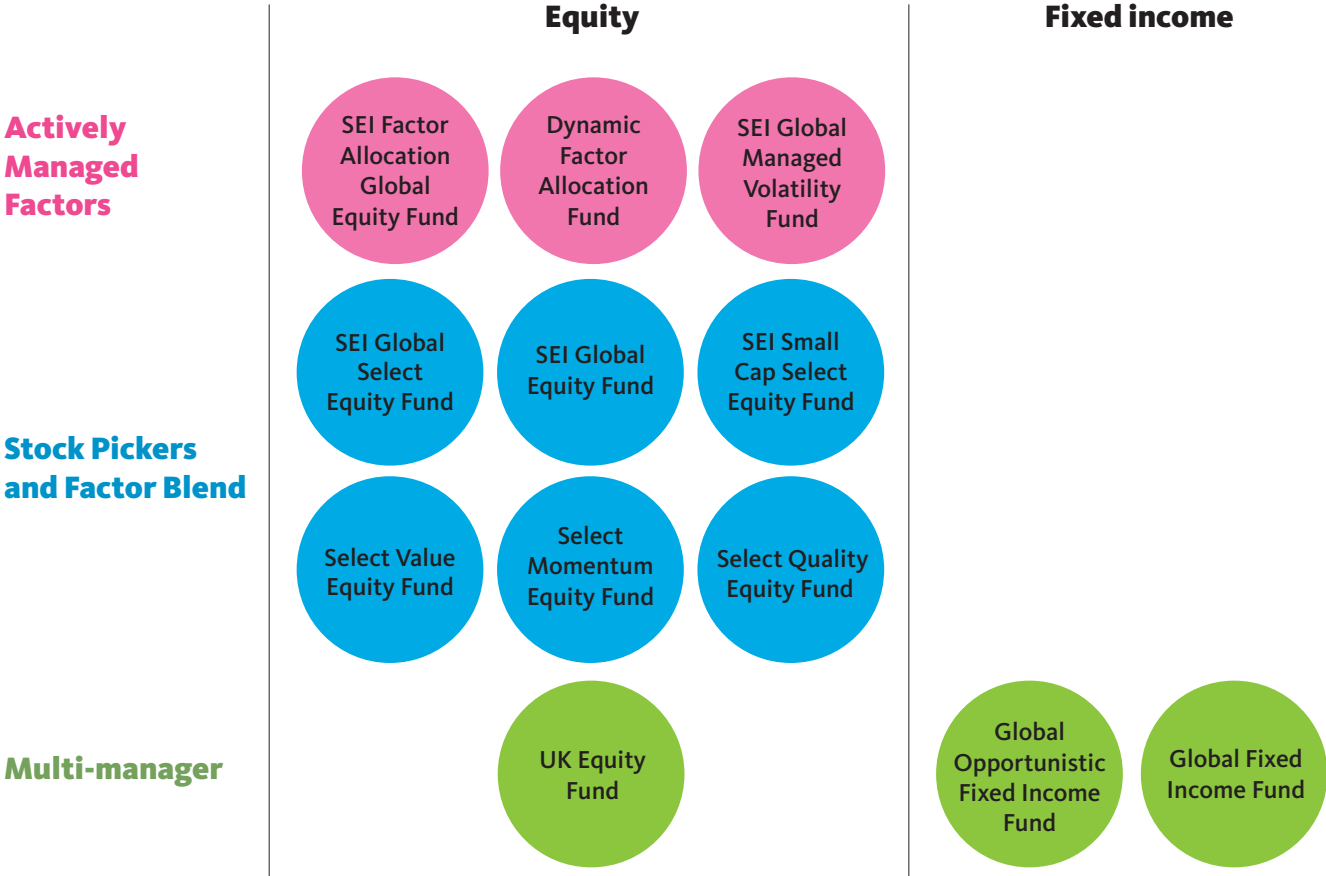
# Offshore investment solutions.

## Innovative global solutions to meet the needs of South African investors.

With the updates to South Africa’s retirement fund regulations, collaborating with the right investment partner has never been more important. In this respect, our offering seamlessly combines a local presence with the size, stability, and reach of SEI as a global brand.

### Why SEI?

For over 25 years, we’ve been building actively managed solutions to help South African investors meet their objectives.



Source: SEI, as at 31 December 2024.

# Stock pickers and actively managed factors: Delivering the best of active investment management.

## Fundamental stock pickers

We select skillful fundamental managers exploiting rewarded factors<sup>1</sup> whilst delivering additional expected long-term performance through stock selection skill.

Potential advantages:

- **Manager access:** SEI's experienced manager researchers select high-conviction managers, some of whom may not be accessible to South African investors directly.
- **Manager-style diversification:** We combine managers of different styles, creating funds that offer diversification and help investors achieve their objectives.

## Actively managed factors

Our Quantitative Investment Management team employs scientifically validated, optimized, and continuously refined factor strategies utilizing value, momentum, and quality factors.

Potential advantages:

- **Active human oversight** complements the quantitative process, safeguarding against unusual market conditions and mitigating false signals from systematic models.
- **Ongoing research** enhances models and processes for improved long-term performance.

## Optimal blend

Our Select Fund range blends SEI's actively managed quant strategies with the portfolios of fundamental stock pickers in a risk-aware, optimized manner.

Potential advantages:

- **Lower active risk:** Top-performing fundamental managers often assume significant risk to achieve their objectives. Incorporating these managers alongside diversified quantitative factor portfolios helps mitigate this risk.
- **Lower transaction costs** as manager models are delivered to us daily for centralized trading.

<sup>1</sup> These are the factors that consistently and empirically drive returns across different asset classes, geographies, and timeframes. Examples of 'rewarded factors' include **value**, **momentum**, and **quality**. Barbaneagra, Shang, "Optimal portfolios for optimal investors," SEI, 2024.

# What makes us different?

We're not a traditional financial services company. We act with purpose, spurring creativity, bold ideas, and new approaches to financial technology and asset management. We're different, and proud of it.

Our position within the South African market is somewhat unique.



## **Broad-Based Black Economic Empowerment (B-BBEE) accreditation: Level 3 Contributor**

With B-BBEE accreditation today a requirement for many public retirement funds, we're proud to have achieved Level 3 Contributor status.<sup>2</sup> Very few offshore managers have a local presence and B-BBEE accreditation.



## **Local presence, global reach**

We've been committed to the South African market for decades, having opened an office in Johannesburg over 25 years ago. We also provide exposure to investment sectors that might otherwise be inaccessible to South African investors.<sup>3</sup>

<sup>2</sup> For the 12-month period to 2 March 2026.

<sup>3</sup> For example, biotechnology and artificial intelligence (AI).



## **A commitment to sustainable investing**

As a signatory to the Principles for Responsible Investing (PRI), we are committed to enhancing our approach to sustainable investing. To ensure ESG and sustainability factors are considered in portfolio management, we:

1. Perform an ESG assessment as part of manager research to develop a deeper understanding of managers' capabilities
2. Require that all managers consider material financial and non-financial risks as part of their investment process
3. Conduct effective and independent risk oversight
4. Strive to act as good stewards of assets through shareholder engagement and proxy voting<sup>4</sup>

**We remain in step with South Africa's broader transformation objectives. In short, our investment in, and commitment to, the country runs deep.**

<sup>4</sup> Sustainalytics act as our shareholder engagement and ESG proxy research overlay provider. Glass Lewis act as our proxy voting research and proxy voting vendor.



Unit 8A  
3 Melrose Boulevard  
1st Floor Melrose Arch  
2196 Johannesburg  
South Africa  
+27 11 994 4200

[seic.com/south-africa](https://seic.com/south-africa)



## Our team of experts is readily available to assist you.



**Santoshi Jugmohun**  
Managing Director and Head of Operations,  
SEI South Africa

[SJugmohun@seic.com](mailto:SJugmohun@seic.com)

### Important information

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Past performance is not a reliable indicator of future results. Investors may not get back the original amount invested. If the investment is withdrawn in the early years, it may not return the full amount invested. This material represents an assessment of the market environment at a specific point in time and is not intended to be a forecast of future events. In addition to the normal risks associated with equity investing, international investments may involve risk of capital loss from unfavourable fluctuation in currency values, from differences in generally accepted accounting principles or from economic or political instability in other nations. Emerging markets involve heightened risks related to the same factors as well as increased volatility and lower trading volume. Bonds and bond funds are subject to interest rate risk and will decline in value as interest rates rise. High yield bonds involve greater risks of default or downgrade and are more volatile than investment grade securities, due to the speculative nature of their investments. Narrowly focused investments, securities focusing on a single country, and investments in smaller companies typically exhibit higher volatility. For full details of all of the risks applicable to our funds, please refer to the SEI funds prospectus.

Issued in South Africa by SEI Investments (South Africa) (Pty) Limited FSP No. 13186 which is a financial services provider authorised and regulated by the Financial Sector Conduct Authority (FSCA). Registered office: 3 Melrose Boulevard, 1st Floor, Melrose Arch 2196, Johannesburg, South Africa.

A number of sub-funds of the SEI Global Master Fund plc and the SEI Global Investment Fund plc (the "SEI UCITS Funds") have been approved for distribution in South Africa under s.65 of the Collective Investment Schemes Control Act 2002 as foreign collective investment schemes in securities. If you are unsure at any time as to whether or not a portfolio of SEI is approved by the Financial Sector Conduct Authority ("FSCA") for distribution in South Africa, please consult the FSCA's website ([www.fsca.co.za](http://www.fsca.co.za)).

Collective Investment Schemes (CIS) are generally medium to long term investments and investors may not get back the amount invested. The value of participatory interests or the investment may go down as well as up. SEI does not provide any guarantee either with respect to the capital or the return of an SEI UCITS Fund. The SEI UCITS Funds are traded at ruling prices and can engage in borrowing and scrip lending. A schedule of fees and charges and maximum commissions is available upon request from SEI. The SEI UCITS Funds invest in foreign securities. Please note that such investments may be accompanied by additional risks such as: potential constraints on liquidity and the repatriation of funds; macroeconomic, political/emerging markets, foreign currency risks, tax and settlement risks; and limits on the availability of market information.

Please refer to our latest Prospectus (which includes information in relation to the use of derivatives and the risks associated with the use of derivative instruments), Key Investor Information Document and the latest Annual or Semi-Annual Reports for more information on our funds, which can be located at Fund Documents ([seic.com/en-gb/our-locations/south-africa/fund-documents-south-africa](https://seic.com/en-gb/our-locations/south-africa/fund-documents-south-africa)). And you should read the terms and conditions contained in the Prospectus (including the risk factors) before making any investment decision.

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