



# Revolutionising NAV reporting for scalable growth in private markets.

Strategic partnership with SEI helps deliver dramatic improvements.

## Summary

The client was experiencing significant growth, attracting an increasing number of institutional investors. Their private debt business alone involved numerous external advisers, hundreds of funds, and a diverse portfolio of loans. Timely reporting to hundreds of institutional investors had become critical.

However, evolving investor and regulatory demands placed increasing pressure on the client's business. The complexity and variety of products and advisers led to unnecessarily complicated day-to-day operations, characterised by multiple manual touchpoints and extended timelines.

The client recognised an urgent need to shorten the net asset value (NAV) reporting timeline and enhance operations. Scaling operations became imperative for both the client and SEI, all while maintaining the highest quality standards.

### The challenges:

- Increasing pressure from investor and regulatory demands.
- Scaling a complex and evolving global platform.
- Burdened by legacy processes and lack of digitisation.

### The strategic risks:

- Slower reporting posed a risk to competitiveness, potentially hindering their ability to attract new business in the competitive private assets market.
- Lack of ability to scale and the cost of keeping pace with growth.

### Client profile

**\$150B+** AUM

Leading private markets manager operating across alternative asset classes, including private debt, private equity, real estate, and infrastructure.



Partnered with SEI through acquisitions and growth, building a strong, collaborative relationship.



Identified an urgent need to shorten the NAV reporting timeline.

# SEI solution

## Our 5-point strategy for success

1	<b>Streamlined data operations and advanced technology:</b> We enhanced data collection, aggregation, and processing through a combination of improved processes and cutting-edge technology.
2	<b>Leadership commitment:</b> We invested to ensure that all work was executed to the highest standards, leveraging technical expertise to deliver a superior client experience.
3	<b>Expert project management:</b> We provided clear definitions of success and managed the project with precision through executive reporting and governance.
4	<b>Challenging the status quo:</b> We demonstrated the courage to challenge existing practices and innovate for better outcomes.
5	<b>Partnership mentality:</b> Investing not just for immediate gains but with a long-term perspective.

**“We have been very fortunate in identifying SEI as a partner. SEI has been the key enabler to meet our own clients’ goals. And that’s a relationship of success.”**

— Client

**“Understanding the pain points from both the client’s perspective and our internal teams was crucial. Our shared goal was clear: to deliver a streamlined and scalable solution. This collaboration has been truly transformative, showcasing the power of partnership and innovation.”**



Eoghan Gaffney,  
Relationship  
Manager, SEI

### Optimising talent and communications

SEI initiated a reorganisation of the client-dedicated operations team, aligning top-tier internal skills and talent with the desired outcomes.

### Tech-led approach

The assessment and restructuring of processes were seamlessly integrated with the implementation of a sophisticated technology solution. By leveraging best-in-class accounting engines and proprietary applications, we created a bespoke, automated process that can ingest multiple trade files from various GPs daily and generate a unified daily client report. This common format facilitated day-to-day monitoring and direct integration into the accounting system, enhancing operational efficiency and accuracy.

### Collaboration is key

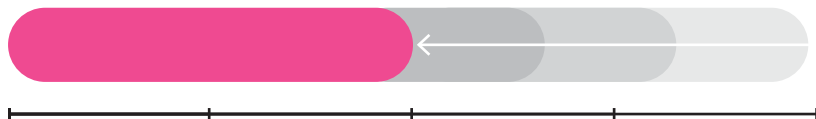
The collaboration between SEI and the client’s teams was pivotal in creating an effective solution. Both organisations worked closely together, aligning on goals, problem-solving through workshops, and identifying key process improvements. A comprehensive relationship framework was implemented to structure collaboration and ensure accountability for mutual success. This strong partnership resulted in a seamless integration of SEI’s systems with the client’s processes, delivering a scalable and efficient NAV reporting solution.

# The results

Spanning several months, the complex project yielded transformative results, with SEI's tailored solution enabling the client to remain competitive in an increasingly demanding market.

Key results from the partnership:

NAV timeline  
compressed by **50%**



The time required to report NAV was cut in half, dramatically improving the client's ability to provide timely updates to investors and stakeholders.

**Scalable business growth:** Nearly 30% growth during transformation, demonstrating the solution's scalability and its capacity to handle increased workloads without compromising performance.

**Investor onboarding enhancement:** The collaboration led to a positive shift toward automation and streamlined processes—setting the stage for future growth.

**Enabler for daily operating model:** Implementing tech-driven straight-through processing enabled a daily operating model where data is consumed, reconciled, and extracted by the client via API daily—an industry-leading leap in data access and automation.

**“Compressing NAV timelines and ensuring solution scalability are critical to enhancing operational efficiency, staying ahead of regulatory demands, and exceeding client expectations. Simply put, these are the drivers of our growth.”**



Michele Deely,  
Head of Alternatives,  
EMEA SEI



## Ready to revolutionise your NAV reporting?

Partner with SEI to unlock cutting-edge  
solutions and boost operational efficiency.  
Let's drive your success together.  
Contact us: [seifundservices@seic.com](mailto:seifundservices@seic.com)



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