# SEI

#### **RFP Checklist:**

# Simplify your OCIO Search.

## The Planning Phase

<b>Gather information about your organization.</b> This will help providers tailor their responses to your organization and needs.
<ul> <li>Background/mission</li> <li>Issues/challenges</li> <li>Asset information</li> </ul>
Compile the questions you feel are the most relevant to your organization. Don't go overboard or lose focus. Remember, you'll have to review all the responses. Ask only the questions that are truly important to your decision.
Resources:
<u>Build Your Own RFP</u> — Select categories of interest and get the right questions to ask. <u>Top 10 Questions to Consider</u> — Important questions and detailed criteria to include in your RFP.
Create the list of organizations you would like to complete your RFP.
Consider a non-disclosure agreement
Define your evaluation team, process and criteria.
<ul> <li>Determine your RFP review team members</li> <li>Build in a formal question period where providers can request additional information</li> <li>Create review timeline</li> <li>Create scoring methodology with critical areas receiving the most weight</li> </ul>
Resource: Video: How to Run an Effective RFP Process
Generate specific provider instructions so they can meet your expectations.
<ul> <li>Response format</li> <li>Response length</li> <li>Number of copies needed</li> <li>Due date(s)</li> <li>Expected timeline for next steps in the process</li> </ul>

© 2022 SEI

#### The Evaluation Phase

$\ \square$ Seek clarification to responses that are unclear or incomplete.	
oxdot Consider providers capabilities at the highest level.	
<ul> <li>Can the organization understand and meet our goals?</li> <li>Do they have the resources needed to fulfill our requirements?</li> <li>Is the cost competitive?</li> </ul>	
☐ Compare responses to your most heavily weighted questions.	
$\square$ Select finalists from the larger pool to present their solutions to your organization.	
o Identify key individuals to attend presentations of your provider finalists	
Resource: How to Structure and Run a Finals Presentation	

### Have questions?

We're one of the first providers of OCIO services, with more than 25 years of RFPs under our belts. And we know how important it is to find a strategic OCIO partner that best fits your desired governance structure. We'd love to schedule an introductory meeting and help provide insights into the best delegation model for you.

Contact us at 866-SEI-2441 or email institutions@seic.com for information about how our OCIO solution can benefit your organization.

© 2022 SEI 2