



SEI is a leading global provider of innovative investment and investment business solutions.

We help banks, investment advisors, institutional investors, investment managers, and ultra-high-net worth investors create and manage wealth – and enable their long term success – by delivering comprehensive asset management, investment processing and investment operations solutions.

We serve 7,000 clients in the United States and around the world, administer \$429 b in assets, manage \$179 b in assets, and process 1.5 million end-investor accounts.*

*Client statistic is as of December 31, 2010. Asset balances are as of March 31, 2011. Assets under management are those assets where SEI serves as investment advisor, including SEI mutual funds, pooled funds and managed account programs, and the assets of affiliate LSV. Assets under administration includes these assets under management, as well as assets where SEI serves as administrator, including mutual funds, pooled or separately managed account assets administered for our clients. End-investor accounts are those of the Private Banks and Investor Advisors segments as of December 31, 2010.

SEI Markets & Businesses

Serving two related markets

Wealth Holders

- Individuals
- Institutions

Wealth Services Providers

- Distributors
- Manufacturers

Through five business units

Private
Banks

Investment
Advisors

Institutional
Investors

Investment
Managers

New
Businesses
(ultra HNW)

Pct of 2010
Revenues

38%

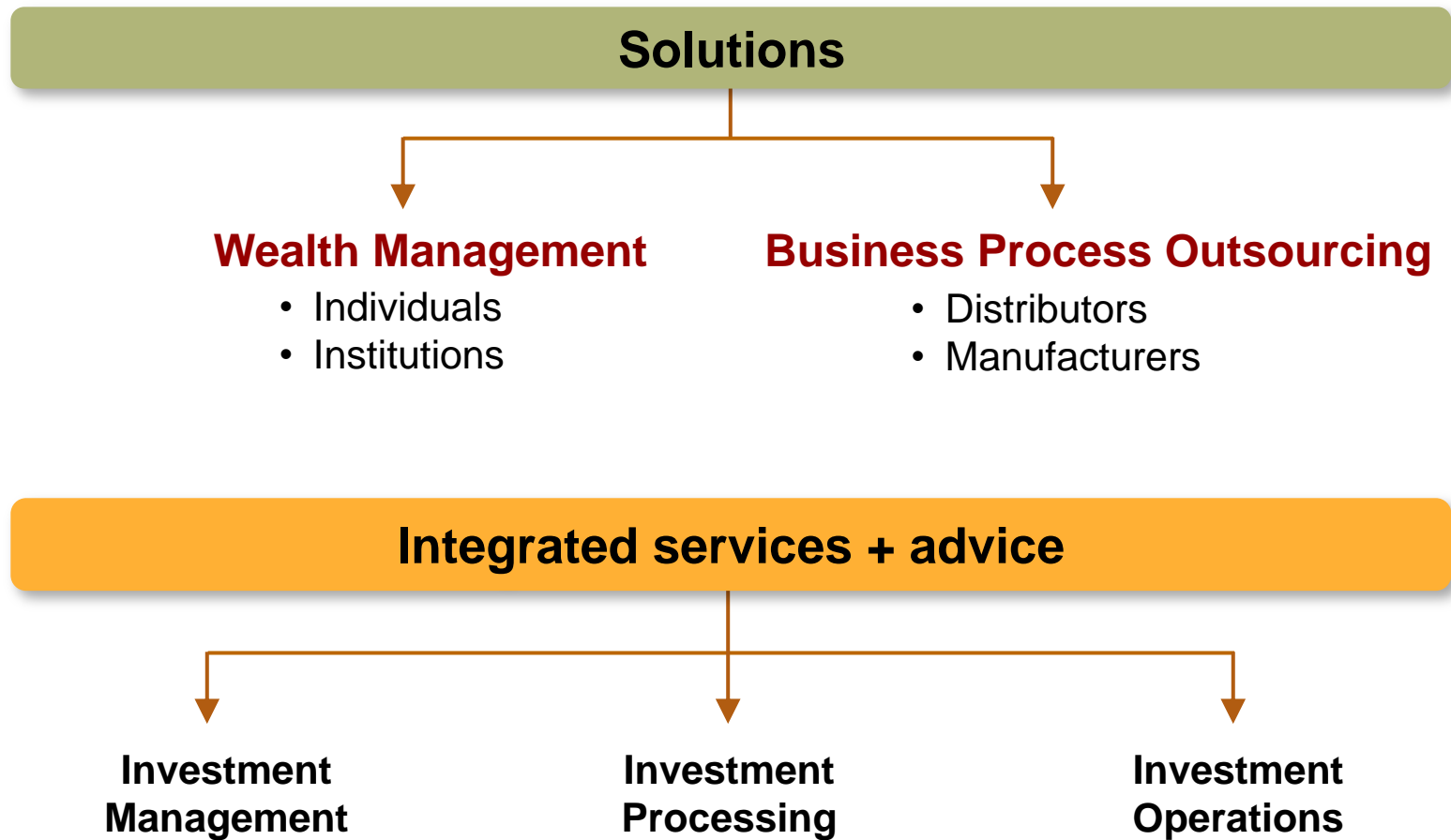
20%

23%

18%

1%

SEI Solutions & Services



SEI: A history of innovation and market expansion

Innovations

Trust System

Invest idle cash balances
Asset allocation

Manager of Managers
Fee-based advisor platform
Back-office investment processing
Globalization

Advice & goal-based investing
Integrated pension & finance
Total operations outsourcing
Global Wealth Platform

Solutions

Investment
Processing
Services

+

Asset
Management
Services

+

Investment
Operations
Services

=

**Global
Wealth Services**

Markets

Investment Managers

Advisors

IWA's

Institutional Investors

Banks

Regions

United States

Canada

UK

EMEA, Asia

1968

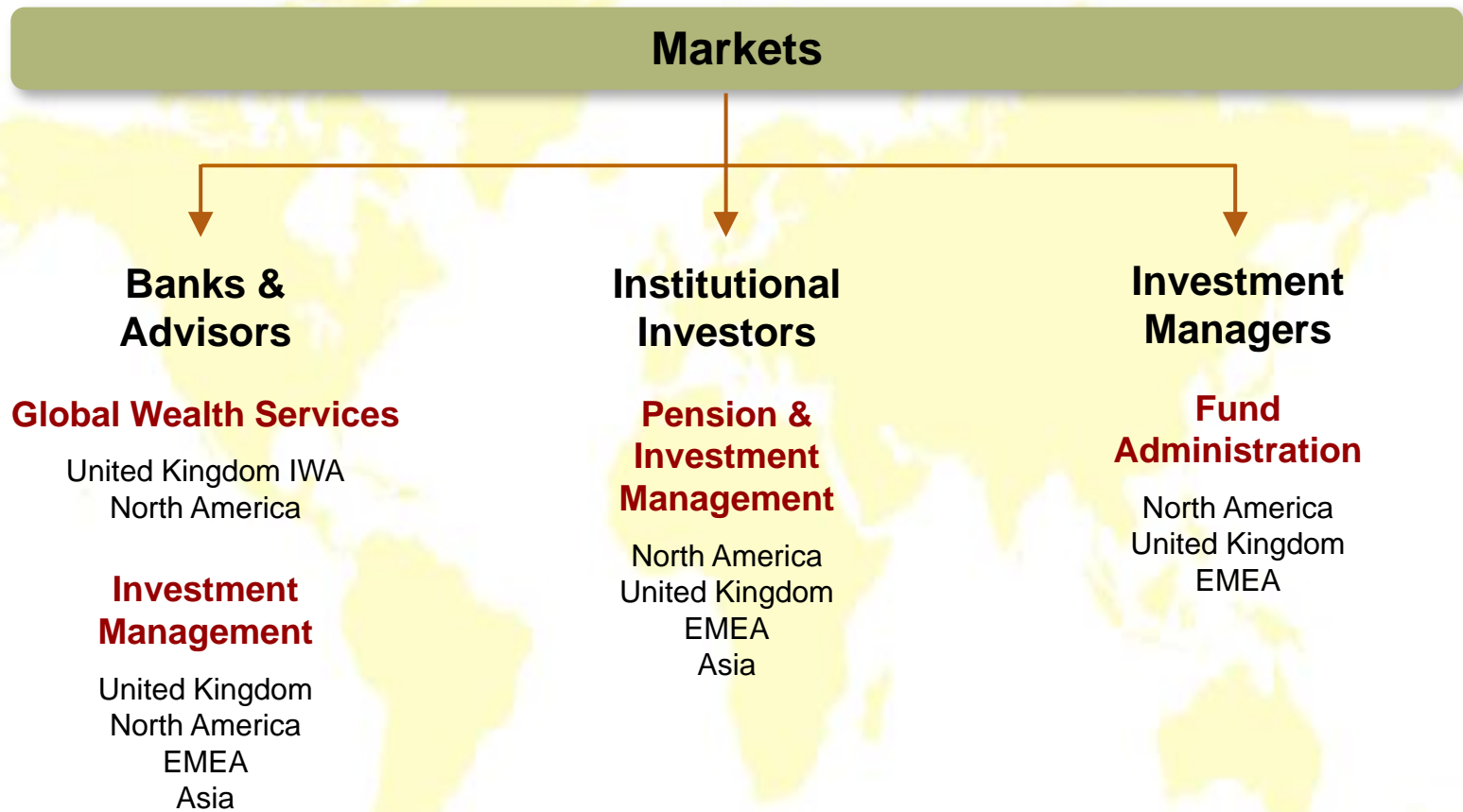
1980

1990

2000

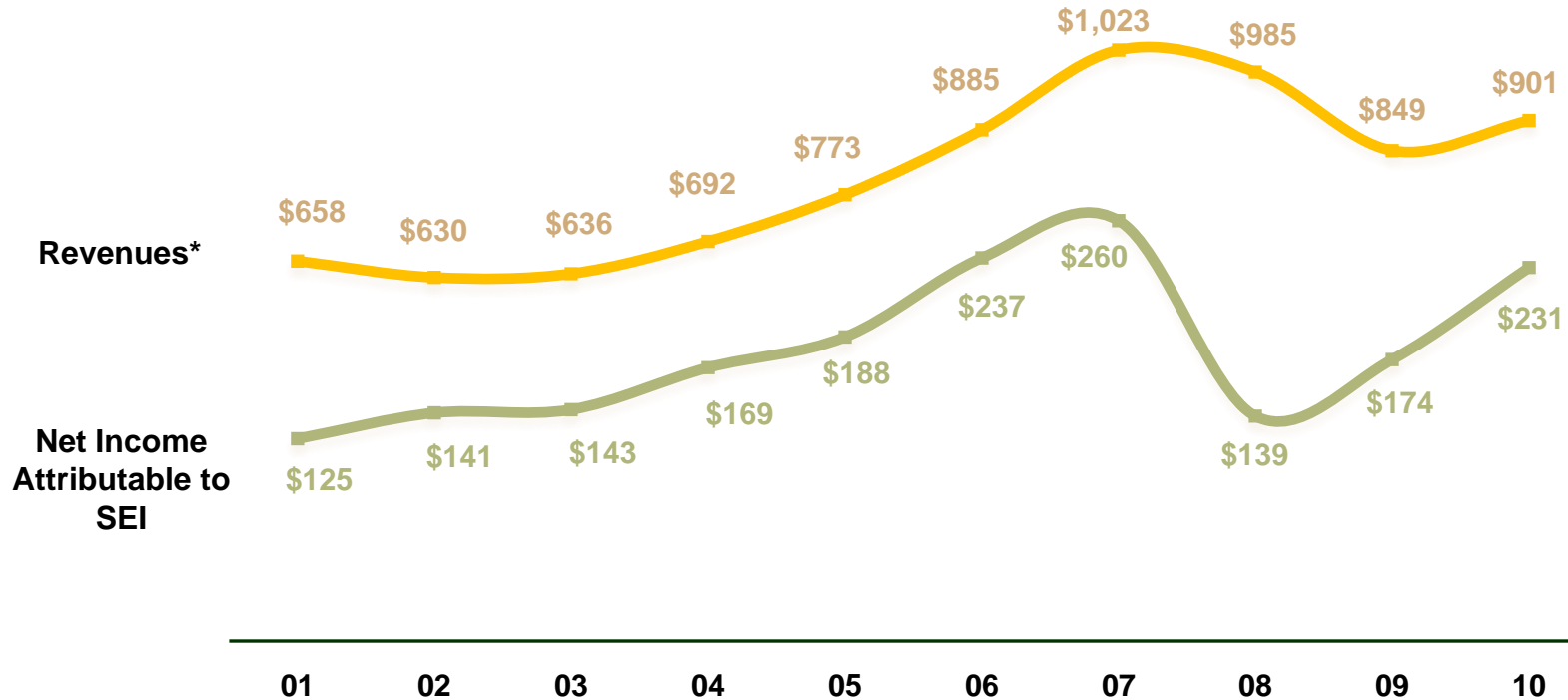
2010

SEI Global Initiatives



SEI Revenues & Net Income

Revenue and Net Income After Taxes (2001 – 2010, in millions)



* Revenues exclude affiliate LSV. Revenues including LSV: 2006, \$1,176; 2007, \$1,369; 2008, \$1,248; 2009, \$1,061.

SEI Business Model

“Our business model has served us well.”

Organic Growth

- Focus on emerging client needs
- Deliver ever-expanding solutions
- Not acquisitive

Client Relationships

- Forge intimate client relationships
- Be a thought-leader
- Adopt “win-win” pricing models

Financial Strength

- Focus on long-term growth in earnings-per-share
- Generate recurring revenue & predictable cash flows
- Maintain strong balance sheet

Leverage & Scale

- Foster collaborative, innovative culture
- Create scaleable, enterprise-wide solutions
- Co-source external talent & expertise

SEI Competitive Advantages

“We are well-positioned for the realities of today’s markets.”

Market Leadership

- SEI recognized as an industry leader
- Large and diverse client base
- Facilitates new business and cross-sale success

Complete Strategies

- Strategies well-developed and coordinated
- R & D investments completed or well underway
- Current economic climate reinforces value propositions

Differentiated Solutions

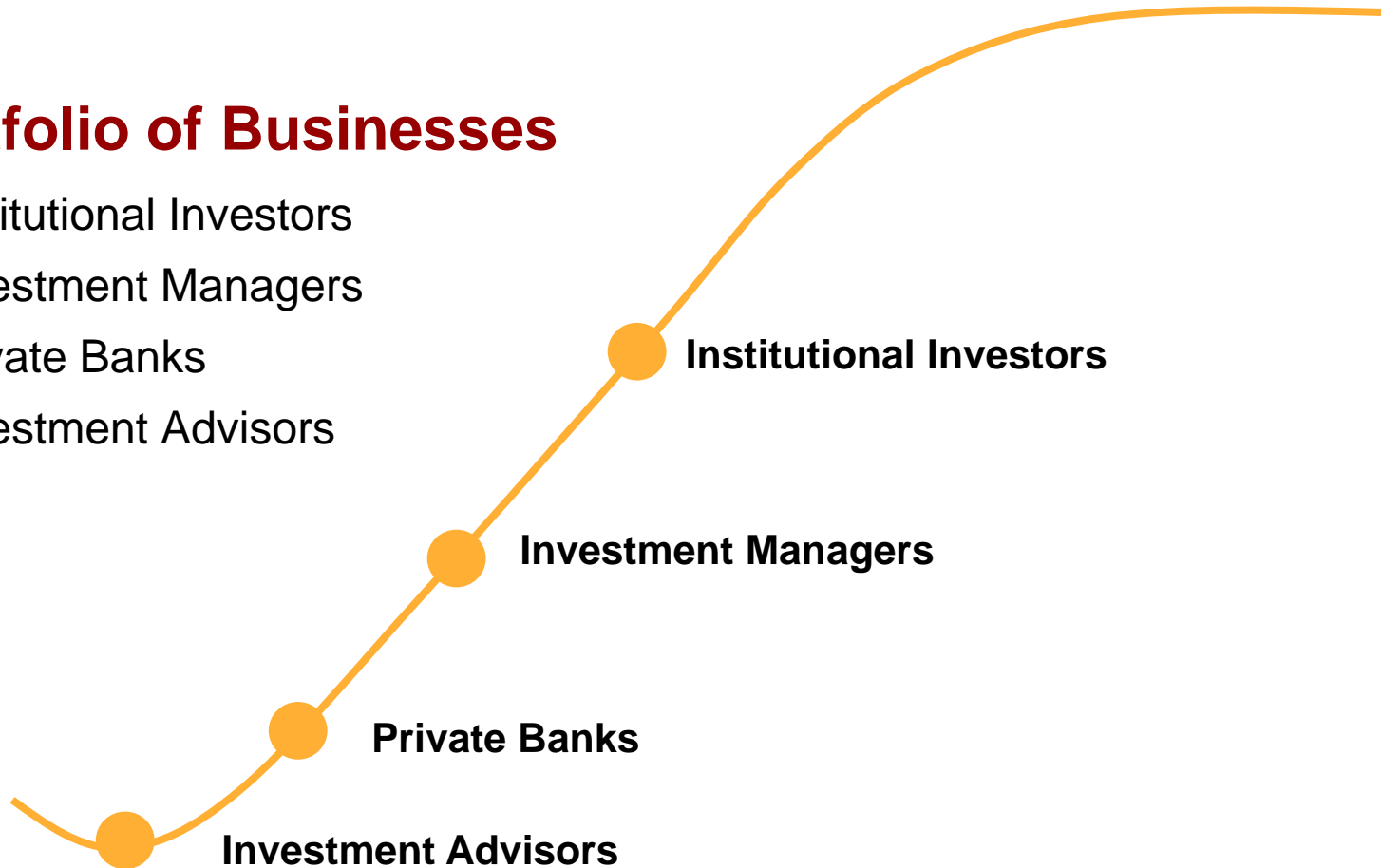
- Create new categories of solutions
- Solve large business issues in support of clients’ objectives
- Integrate advice, investments, technology & operations
- Knowledge-based & high value-added

SEI Differentiated Solutions

- PensionConnect 360
- Total Operational Outsourcing
- Goal-based Investing
- Global Wealth Platform

Portfolio of Businesses

- Institutional Investors
- Investment Managers
- Private Banks
- Investment Advisors



Other Information

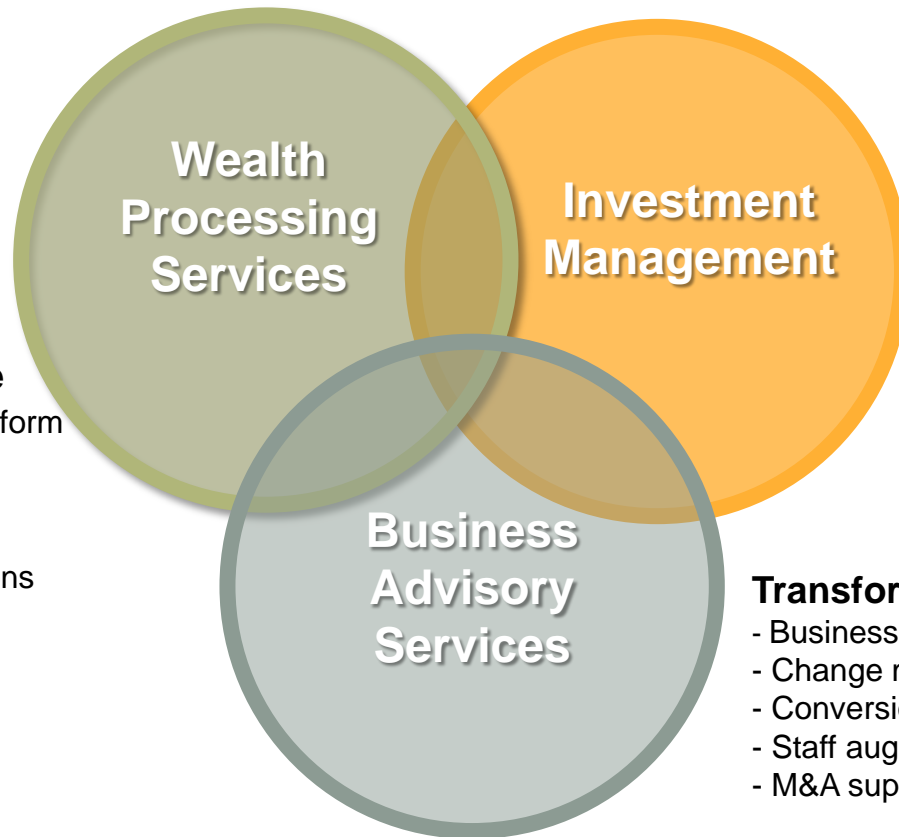
Solution Overviews

- Private Banks
- Investment Advisors
- Institutional Investors
- Investment Managers
- Global Wealth Services Detail

Private Banks Solution

Global Wealth Services

SEI delivers a bundled comprehensive outsourcing solution integrating processing services, investment management, and business expertise to banks and other wealth managers.



Client Portfolio Management

- Goals-based portfolios
- Manager of managers
- UMA/UMH
- Risk Management
- Independent managers
- Open Architecture

Transformation

- Business discovery
- Change management
- Conversion expertise
- Staff augmentation
- M&A support

Outsourced Infrastructure

- Comprehensive integrated platform
- Enterprise database
- Models based investing
- Relationship architecture
- Global and complex transactions
- Scalable infrastructure
- 24/7 worldwide operations

SEI Global Wealth Services

Trust 3000 Application Solution

- Investment Processing

Trust 3000 Business Solution

- Investment Processing
- Investment Operations

Trust 3000

- Account-centric
- Settlement-date
- US currency, trading & settlement
 - Simple investment products
 - US tax processing
- Closed architecture, legacy design

GWS Infrastructure Solution

Global Wealth Platform

- Investment Processing
- Client & Portfolio Mgt
- Investment Operations

Global Wealth Platform

- Relationship-centric
- Trade-date
- Global currencies, trading & settlement
- Complex investment products
- UK tax processing (US 2010)
- Open architecture, modular design
- 24/7 worldwide operation
- Workflow automation
- Straight-through business processing

GWS Business Transition Solution

Global Wealth Platform

- Investment Processing
- Client & Portfolio Mgt
- Investment Operations

SEI Investment Management

Investment Advisors Solution

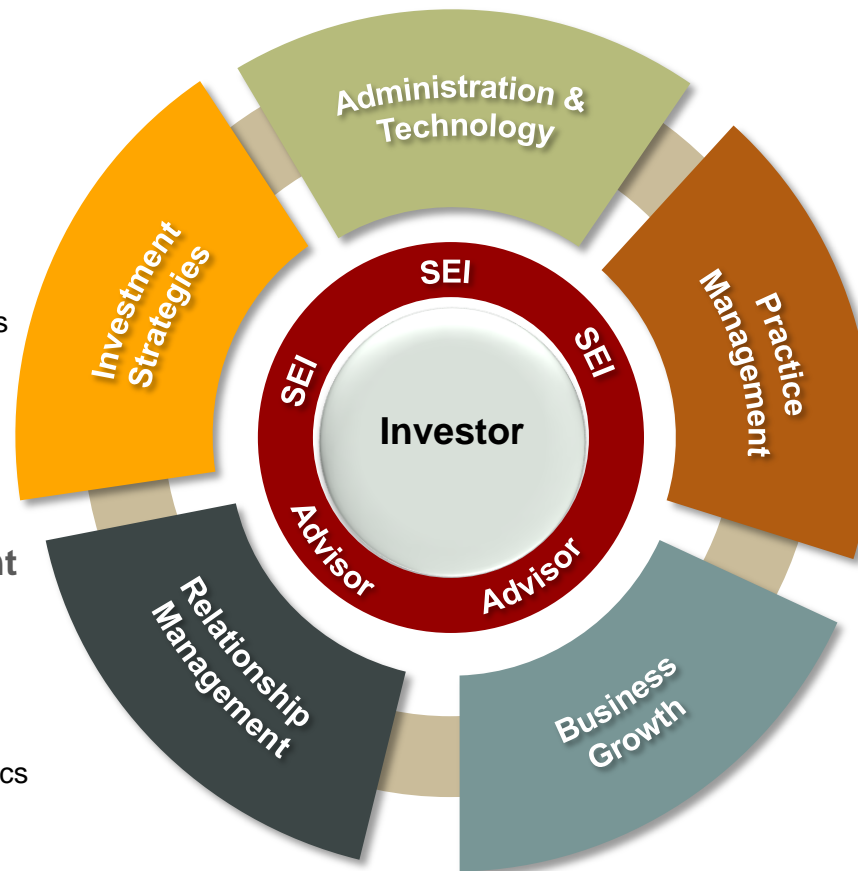
SEI delivers a bundled customized solution integrating advice, investment management, administrative services, and processing technology for investment advisors.

Investment Strategies

- Mutual Fund Models
- Separate Accounts
- Goals-Based Strategies
- Distribution-Focused Strategies
- Tax-Managed Investments

Relationship Management

- Investment advice, planning & presentation support
- Quarterly Investment Reviews
- Investor meeting support
- Customized performance analytics
- Access to SEI CFA's, CFP's & CPA's



Administration & Technology

- Custody & Trade Processing
- Portfolio Rebalancing
- Performance & Client Reporting
- Advisor & Investor websites

Practice Management

- Proposal & Investment Policy Statement support
- Account administration
- Business transition services
- Project management services
- Case management services

Business Growth

- Custom Marketing Materials
- End-Investor Approved Seminars
- Research & Commentaries
- Coaching & Growth Programs
- Market Positioning & Branding

Institutional Solution

Defined Benefit Plans, Endowed Assets, and Operating Assets

SEI delivers a bundled customized solution integrating advice, investment implementation, and administration to delegation-oriented buyers.

Strategic Advice & Management

- Financial Modeling
- Goal Setting & Monitoring
- Strategy Development
- Asset / Liability Study
- Investment Policy Formulation
- Financial Reporting & Support
 - Co-fiduciary

Actuarial Services*

- Funding Valuations and Filings
- Accounting Valuation & Disclosure
 - Plan Design Consulting
 - Actuarial Consulting & Review

* Optional service



Investment Management

- Portfolio Structure
- Manager Research & Selection
- Manager Oversight & Replacement
- Transition Management
- Fiduciary

Trustee Services*

- Trust & Custodial Services
- Automated Rebalancing
- Benefit Payments
- Account Transition

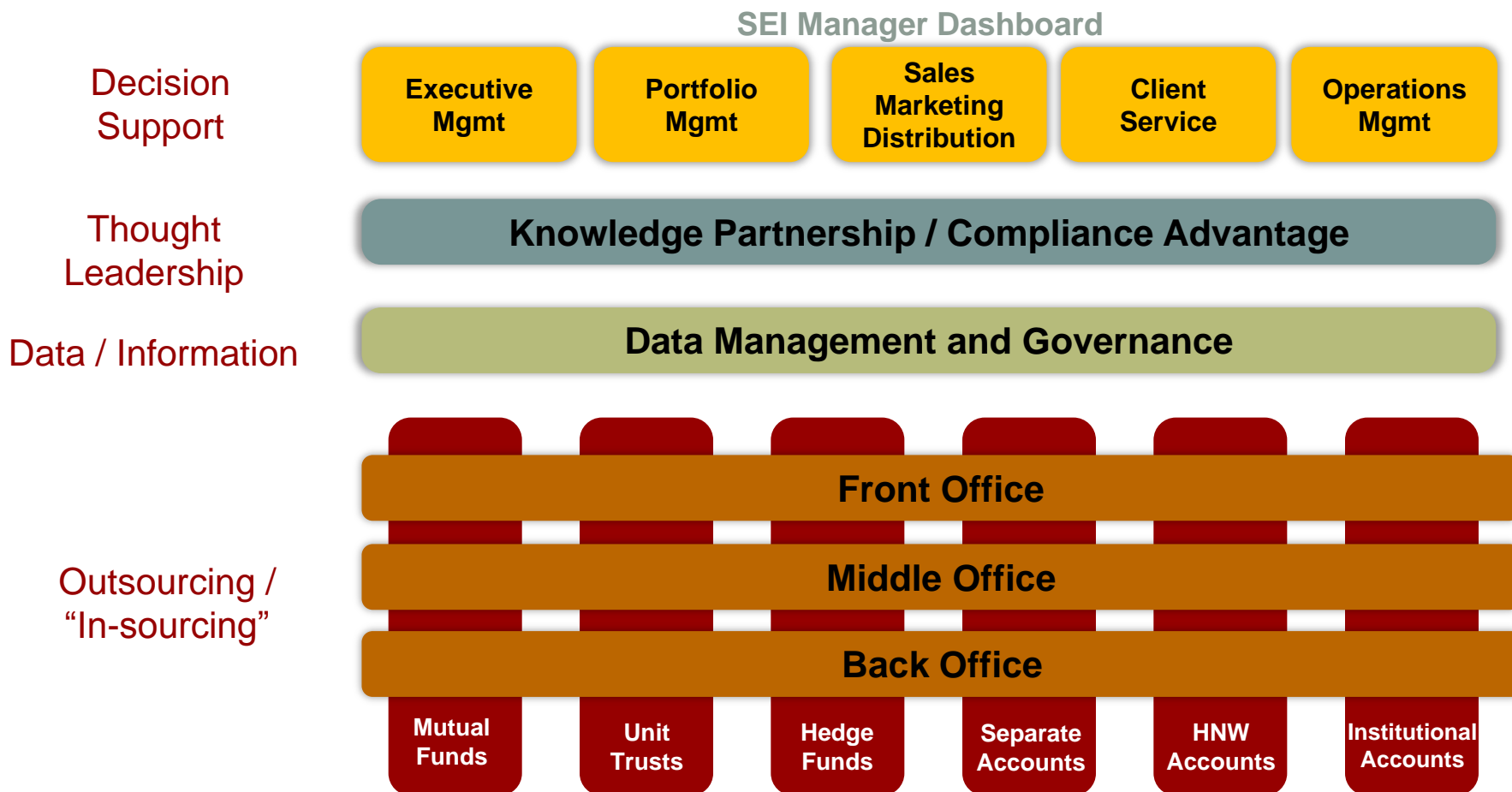
Plan Administration*

- Employee Benefit Calculations
- Annual Participant Statements
- Call Center
- Plan Conversions
- Participant Services

Investment Managers Solution

Total Operational Outsourcing

SEI delivers a comprehensive outsourcing solution, for a full range of asset classes, integrating operating services, technologies, and business expertise.



SEI New ways.
New answers.®